



Kotsiuba Ostap

Product Manager

Lviv 🇺🇦

Key Expertise

- Product Development & Management
- Process Optimization
- Blockchain Technology & Innovation

Contact

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✍ **Publications**

Summary

I'm Ostap, 20 years old, with a strong passion for emerging technologies like blockchain, AI, and programming. I've gained hands-on experience in blockchain and cryptocurrency projects, particularly in listings and business legalization processes. I actively expand my knowledge of market trends and regulatory environments to identify growth opportunities and navigate compliance challenges. My goal is to leverage my skills to drive innovation and promote sustainable business practices that benefit both companies and society.

Timeline

- Mar 2024 – Present
- Listing Partner and Legal Assistance @ Soken**
- Collaborating with blockchain and cryptocurrency projects to address legal and operational challenges.
 - Facilitating communication and coordination with exchanges to ensure smooth listings and successful outcomes, having established **partnerships with 20+ exchanges**.
 - Advising on the business legalization process, including obtaining necessary licenses and certifications.
 - Providing legal opinions for **CEX listings**, ensuring compliance, and offering strategic guidance.
 - Doubling the speed of results for companies, **accelerating processes by 50%**.
 - **Identifying growth opportunities** and fostering industry connections for represented projects, helping them expand within the Web3 ecosystem.
- Nov 2023 – Mar 2024
- Listing Advisor @ Soken**
- Collaborated with technical teams, assisting in solving their listing-related issues and ensuring smooth integration.
 - Conducted market research for **over 1000+ projects**, identifying more **than 500+ potential partnership** opportunities.
 - Contributed to lead generation and partnership efforts, **securing 5+ strategic partnerships** to support company growth.
 - Played an essential role in facilitating internal communication and ensuring the compliance of listed projects.
- Apr 2022 – Apr 2023
- Co-Founder @ Cryptoanonym**
- Oversaw product development and actively contributed to creating blockchain-related solutions.
 - Led more than **10 successful marketing campaigns**, resulting in increased brand recognition and engagement.

- Built partnerships and engaged with potential investors, **securing 3 key collaborations** for company growth.
- Developed and executed comprehensive project strategies, boosting product quality and customer satisfaction, **with 40% of users completing more than 10 exchanges.**
- Led final product decision-making based on market analysis and customer feedback.
- Successfully onboarded **over 1000 clients**, enhancing the company's customer base and reputation.







Jan
2022 –
Feb
2022

Product Manager @ Catchcheck

- Together with the team, conducted research on **over 200+ projects**, identifying new opportunities for collaboration, with **3 projects selected for incubation.**
- Worked with the team to engage more than **150+ influencers**, significantly growing the community and increasing brand awareness.
- Moderated website content to maintain a positive user experience, adhering to community guidelines.
- Contributed to **crypto platform testing**, providing feedback to enhance security and usability.

Skills

Hard Skills

-  Product Management
-  Product lifecycle
-  Kanban
-  Scrum
-  Process automation
-  Market Research

Soft Skills

-  Trello
-  Notion
-  Jira
-  Miro
-  N8N
-  Confluence

 Data Analysis


 Figma

 Roadmap planning

 Python

Languages

 Ukrainian

 English(B2)